

## **THE ECONOMICS OF ENTREPRENEURSHIP: DRIVERS, IMPACTS, AND POLICY IMPLICATIONS**

### **Abstract**

Entrepreneurship is a key driver of economic growth and development worldwide. This research paper explores the multifaceted dimensions of the economics of entrepreneurship, including its determinants, impacts, and policy implications. Drawing from a comprehensive literature review and empirical analysis, the study identifies the crucial role of personal characteristics, access to financial and human capital, market opportunities, and technology in shaping entrepreneurial activities. Furthermore, it examines the far-reaching effects of entrepreneurship on job creation, innovation, income distribution, regional development, and overall economic dynamism.

Despite the significant benefits, entrepreneurs encounter various challenges and barriers, such as limited access to financing, regulatory burdens, and market competition. Policy implications derived from this analysis underscore the importance of fostering a supportive ecosystem for entrepreneurship. Recommendations include designing flexible regulatory frameworks, providing adequate financing options, enhancing education and training programs, creating innovation ecosystems, and implementing government initiatives to nurture entrepreneurship.

Through case studies and best practices from different countries, this paper showcases successful policies that have facilitated entrepreneurial ventures and contributed to sustainable economic development. Evidence-based policy-making emerges as a critical approach to harnessing entrepreneurship's potential for economic transformation.

By comprehensively addressing the economics of entrepreneurship, this research paper contributes valuable insights for policymakers, academics, and practitioners. It emphasizes the imperative of promoting entrepreneurship to stimulate economic growth, create job opportunities, and foster innovation in today's globalized economy.

**Keywords:** Entrepreneurship, Economics, Drivers, Challenges, Barriers etc.

## **1. Introduction:**

Entrepreneurship plays a crucial role in driving economic growth, fostering innovation, and creating job opportunities in both developed and developing economies. As a dynamic field of research, the economics of entrepreneurship has garnered increasing attention from scholars, policymakers, and practitioners seeking to understand the drivers, impacts, and policy implications of entrepreneurial activities. This research paper aims to provide a comprehensive analysis of the economics of entrepreneurship, shedding light on its significance and potential contributions to sustainable development.

### **1.1. Background of the Study:**

The study of entrepreneurship as an economic phenomenon has evolved over the years, with seminal works by scholars laying the foundation for understanding its multifaceted nature. Notably, Shane and Venkataraman (2000) emphasized the importance of entrepreneurial opportunities and individual actions in the pursuit of economic gain, sparking interest in entrepreneurship as a distinct field of research. Baumol (1990) contributed significantly to the economics of entrepreneurship by classifying entrepreneurs as productive, unproductive, or destructive forces in the economy.

Moreover, the link between entrepreneurship and innovation has been extensively explored by researchers like Acs and Audretsch (1990), who highlighted the critical role of small firms in driving technological advancements and fostering a culture of innovation. Hisrich, Peters, and Shepherd (2017) further emphasized the significance of entrepreneurship as a driver of economic development, providing practical insights into the process of starting and managing entrepreneurial ventures.

The United Nations Conference on Trade and Development (UNCTAD) also recognized the importance of entrepreneurship in achieving sustainable development goals. In its report on "Entrepreneurship for Sustainable Development," UNCTAD outlines the potential of

entrepreneurship in creating inclusive and sustainable economic growth, particularly in developing countries (UNCTAD, 2017).

As the global economic landscape continues to evolve, understanding the economics of entrepreneurship becomes imperative for formulating effective policies and strategies to support and promote entrepreneurial activities. This research paper aims to build upon the existing literature and empirical evidence to provide a comprehensive assessment of the drivers, impacts, and policy implications of entrepreneurship on economic development.

## **1.2. Problem Statement**

Despite the growing recognition of entrepreneurship as a catalyst for economic growth and development, there remains a need to address several unresolved issues surrounding the economics of entrepreneurship. While scholars and policymakers have made significant strides in understanding the drivers and impacts of entrepreneurial activities, there is still a lack of comprehensive research that holistically examines the various dimensions of entrepreneurship and its implications for sustainable economic development. Furthermore, the effectiveness of existing policies and strategies aimed at promoting entrepreneurship and fostering innovation warrants careful examination.

## **1.3. Significance of the Study**

The significance of the research paper "The Economics of Entrepreneurship: Drivers, Impacts, and Policy Implications" lies in its potential to contribute valuable insights to the field of entrepreneurship and its implications for economic development. By comprehensively exploring the various drivers and impacts of entrepreneurial activities, this study aims to shed light on the crucial role of entrepreneurship in fostering innovation, job creation, and economic growth.

Understanding the dynamics of entrepreneurship is vital for policymakers, governments, and businesses seeking to formulate effective strategies and policies to promote entrepreneurship and create an enabling environment for entrepreneurial activities. By identifying the key factors that drive entrepreneurial initiatives and examining their effects on economic outcomes, this research

paper can serve as a valuable resource for designing targeted interventions and initiatives to support and nurture entrepreneurship.

Moreover, the study's examination of existing policies and their effectiveness in encouraging entrepreneurship will provide valuable insights into areas that require improvement or modification. This can lead to the development of evidence-based policies that can better harness the potential of entrepreneurship as a force for positive economic change.

Ultimately, the findings of this research can contribute to the body of knowledge on entrepreneurship and provide a basis for evidence-based policy recommendations, thereby assisting policymakers and stakeholders in fostering an entrepreneurial ecosystem that nurtures innovation, fosters economic growth, and enhances overall economic well-being.

#### **1.4. Objectives of the Study**

The objective of the research paper "The Economics of Entrepreneurship: Drivers, Impacts, and Policy Implications" is to investigate and analyze the multifaceted aspects of entrepreneurship and its role in driving economic growth and development. The study aims to identify the key drivers that encourage individuals to become entrepreneurs and explore the various impacts of entrepreneurial activities on the economy, including job creation, innovation, and productivity enhancement. Additionally, the research seeks to assess the effectiveness of existing policies and initiatives aimed at promoting entrepreneurship and propose evidence-based policy recommendations to foster a conducive environment for entrepreneurial ventures.

#### **1.5. Working Hypothesis of the Study**

The working hypothesis of this study is that a strong and supportive entrepreneurial ecosystem, characterized by factors such as access to finance, availability of human capital, technological advancements, and favorable regulatory frameworks, positively influences the rate of entrepreneurial activities in a given economy. Moreover, it is hypothesized that a vibrant entrepreneurial environment has significant impacts on economic growth, employment generation, and overall economic well-being. Additionally, the research posits that well-designed

and targeted policy interventions can further enhance the positive effects of entrepreneurship, leading to sustainable economic development and increased prosperity.

## **1.6. Research Methodology**

The methodology employed in the research paper "The Economics of Entrepreneurship: Drivers, Impacts, and Policy Implications" involves a comprehensive and systematic approach to gather and analyze data. Firstly, a literature review is conducted to gain insights into existing theories, studies, and empirical evidence related to entrepreneurship, economic growth, and policy implications. Secondly, data is collected from various sources, such as government reports, surveys, and databases, to assess the level of entrepreneurial activity, its impact on the economy, and the effectiveness of existing policies. The research paper aims to provide a holistic understanding of the economics of entrepreneurship and offer valuable insights for policymakers, entrepreneurs, and other stakeholders to foster a conducive entrepreneurial ecosystem that promotes economic growth and development.

## **2. Review of Existing Literature**

The literature review in the research paper "The Economics of Entrepreneurship: Drivers, Impacts, and Policy Implications" provides a comprehensive overview of existing studies and theories related to entrepreneurship, economic growth, and policy implications. Several scholars have explored the role of entrepreneurship in fostering economic development and its impact on various sectors. For instance, Schumpeter (1911) introduced the concept of "creative destruction," highlighting how entrepreneurship drives innovation and technological advancements, leading to economic growth.

In recent years, researchers like Audretsch and Keilbach (2004) have emphasized the importance of a supportive entrepreneurial ecosystem and how it encourages the emergence of new ventures and job creation. Similarly, Baumol (1990) argued that entrepreneurship plays a crucial role in economies transitioning from stagnant to dynamic states.

Moreover, Carree and Thurik (2010) conducted a comprehensive study on the relationship between entrepreneurship and economic development, analyzing data from various countries.

They found a positive correlation between entrepreneurial activity and economic growth, supporting the view that entrepreneurship is a significant driver of prosperity.

Regarding policy implications, Acs and Audretsch (2010) discussed the relevance of public policies in fostering entrepreneurship and innovation. They emphasized the need for targeted policies that promote access to finance, entrepreneurship education, and regulatory support to nurture a conducive environment for startups and small businesses.

Additionally, recent studies by Parker (2018) and Fritsch and Wyrwich (2019) have explored the impact of entrepreneurship on local and regional economies, shedding light on how entrepreneurial activities influence job creation, innovation, and productivity.

Overall, the literature review highlights the multifaceted nature of entrepreneurship and its profound implications for economic growth. It underscores the importance of formulating effective policies that support and incentivize entrepreneurial activities to harness their full potential for driving economic development.

## **2.1. Research Gap**

The research gap in the field of entrepreneurship and its economic implications is evident in the existing literature. While numerous studies have explored the relationship between entrepreneurship and economic growth, there are still some areas that require further investigation.

Firstly, while many studies have focused on the positive impact of entrepreneurship on economic development, there is a need for more research on the potential negative consequences of entrepreneurial activities. For instance, some scholars have raised concerns about the environmental and social impacts of certain entrepreneurial ventures, such as those in the extractive industries or high-polluting sectors. Further research is required to understand how to promote sustainable and socially responsible entrepreneurship that contributes positively to economic growth without compromising other important aspects.

Secondly, the majority of research on entrepreneurship and economic growth has been conducted in developed economies. There is a lack of comprehensive studies in emerging and developing economies, where the context and challenges faced by entrepreneurs may differ significantly. Exploring the role of entrepreneurship in these regions can provide valuable insights into how policies can be tailored to foster economic growth and development in diverse contexts.

Additionally, more research is needed on the specific mechanisms through which entrepreneurship contributes to economic growth. While existing studies have established a positive correlation, there is a gap in understanding the underlying processes and factors that mediate this relationship. Identifying the drivers of entrepreneurial success and their impact on economic outcomes can inform targeted policy interventions.

Moreover, the literature lacks a comprehensive analysis of the role of digital entrepreneurship and its impact on the economy. With the rapid advancement of technology and the increasing importance of the digital economy, there is a need to explore how digital entrepreneurship can drive innovation, productivity, and job creation.

Furthermore, research on the effectiveness of various policy interventions to promote entrepreneurship is limited. Policymakers require evidence-based insights into which specific policies are most effective in supporting entrepreneurship and generating economic benefits. Comparative studies analyzing different policy approaches in diverse contexts can offer valuable guidance to policymakers.

### **3. Conceptual Framework**

The conceptual framework proposes that entrepreneurship serves as a driving force for economic growth. Entrepreneurial activities lead to innovation, job creation, and increased productivity, which in turn contribute to overall economic development (Carree & Thurik, 2010; Audretsch & Keilbach, 2004). This positive impact is captured by the direct relationship between entrepreneurship and economic growth.

Furthermore, the conceptual framework considers the moderating role of policies and institutions. Entrepreneurship-friendly policies, such as reduced bureaucratic hurdles, access to

finance, and supportive regulatory environments, can foster a conducive ecosystem for entrepreneurial activities (Parker, 2018). These policies act as catalysts that amplify the positive effects of entrepreneurship on economic growth.

Moreover, the framework acknowledges the potential negative consequences of certain entrepreneurial ventures, especially in sectors with adverse environmental or social impacts. Hence, the framework includes a consideration of sustainable and socially responsible entrepreneurship as a key factor to mitigate any negative externalities.

The conceptual framework also accounts for regional and country-specific differences in the relationship between entrepreneurship and economic growth. It recognizes that the impact of entrepreneurship can vary based on the level of economic development, institutional context, and cultural factors. This aspect emphasizes the need for context-specific policies that align with the unique challenges and opportunities in different regions.

Overall, the conceptual framework illustrates a dynamic relationship between entrepreneurship, economic growth, and policy implications. It emphasizes the importance of promoting sustainable and socially responsible entrepreneurship through targeted policies and creating an enabling environment that supports innovation, job creation, and productivity enhancements. By incorporating these factors, policymakers can design effective strategies to harness the full potential of entrepreneurship for economic development.

#### **4. Drivers of Entrepreneurship**

Drivers of Entrepreneurship refer to the factors or determinants that stimulate individuals to engage in entrepreneurial activities. These drivers play a crucial role in shaping the entrepreneurial ecosystem and influencing the rate and nature of entrepreneurial ventures in a given society. Several studies have identified key drivers that influence entrepreneurship. Here are some of the key drivers of entrepreneurship:

1. **Economic Incentives:** Economic factors such as the potential for profit, access to financial resources, and market opportunities are significant drivers of entrepreneurship (Shane & Venkataraman, 2000).

2. **Education and Skill Level:** The level of education and skills possessed by individuals can influence their entrepreneurial aspirations and capabilities (Schoonhoven & Romanelli, 2001).
3. **Innovation and Technology:** The presence of technological advancements and a culture of innovation can encourage entrepreneurial activities, especially in knowledge-intensive industries (Acs et al., 2018).
4. **Supportive Institutional Environment:** Entrepreneurship is often influenced by the quality of institutions, including regulatory frameworks, ease of doing business, and access to property rights (Acemoglu & Robinson, 2012).
5. **Cultural Factors:** Societal norms and cultural values can impact entrepreneurial behavior, with some cultures being more conducive to risk-taking and entrepreneurship (Hofstede, 1980).
6. **Social Networks:** The presence of strong social networks and access to mentors or role models can provide aspiring entrepreneurs with valuable resources and support (Aldrich & Zimmer, 1986).
7. **Demographic Factors:** Gender, age, and ethnicity can also influence entrepreneurship, with certain demographic groups being more or less inclined to start new ventures (Fairlie, 2014).
8. **Government Policies:** Supportive government policies, such as tax incentives, funding programs, and entrepreneurship development initiatives, can encourage entrepreneurial activities (Blanchflower et al., 2001).
9. **Economic Conditions:** Economic conditions, such as unemployment rates and economic growth, can impact individuals' decision to become entrepreneurs (Reynolds et al., 2000).
10. **Personal Motivation and Passion:** Lastly, individual motivations, aspirations, and passion for a particular idea or industry can be strong drivers of entrepreneurship (Baron, 2004).

These drivers of entrepreneurship are interconnected and can vary across different regions and contexts. Understanding these drivers is crucial for policymakers and stakeholders to design effective strategies that foster a vibrant entrepreneurial ecosystem and promote economic growth and innovation.

## 5. Impacts of Entrepreneurship on Economic Aspects

Entrepreneurship plays a vital role in shaping the economic aspects of societies and countries, impacting various dimensions of economic development and growth. Here are some of the key impacts of entrepreneurship on economic aspects:

1. **Job Creation:** Entrepreneurial ventures create job opportunities, reducing unemployment rates and stimulating economic activity (Haltiwanger et al., 2013).
2. **Innovation and Technological Advancement:** Entrepreneurship drives innovation and fosters technological advancements, leading to the development of new products and services (Audretsch, 2015).
3. **Economic Growth and Productivity:** Entrepreneurial activities contribute to economic growth by increasing productivity and efficiency in various sectors (Baumol, 2010).
4. **Wealth Creation and Distribution:** Successful entrepreneurial ventures generate wealth, leading to income distribution and improving living standards (Henrekson & Sanandaji, 2014).
5. **Foreign Direct Investment:** Entrepreneurship attracts foreign direct investment, enhancing international trade and economic integration (Bhattacharya et al., 2019).
6. **Regional Development:** Entrepreneurial activities in specific regions stimulate regional development and reduce regional disparities (Fritsch & Wyrwich, 2014).
7. **Small and Medium-Sized Enterprises (SMEs) Growth:** Entrepreneurship promotes the growth of SMEs, which are vital for job creation and economic diversification (OECD, 2019).
8. **Tax Revenue Generation:** Successful entrepreneurial ventures contribute to tax revenues, supporting public services and infrastructure development (Estrin et al., 2013).
9. **Market Competition:** Entrepreneurship introduces competition in markets, fostering efficiency and consumer welfare (Bianchi et al., 2015).
10. **Poverty Alleviation:** Entrepreneurial activities empower individuals, leading to poverty reduction and economic inclusivity (Banerjee & Duflo, 2014).

The impacts of entrepreneurship on economic aspects are multifaceted and can vary across different contexts and economies. Policymakers recognize the significance of promoting and supporting entrepreneurship to achieve sustainable economic development and prosperity.

## 6. Challenges and Barriers Faced by Entrepreneurs

Entrepreneurs often encounter various challenges and barriers that can hinder their journey towards business success. Here are some of the common challenges faced by entrepreneurs:

1. **Access to Capital:** Obtaining adequate funding and capital is a significant challenge for many entrepreneurs, especially during the startup phase (Carter et al., 2015).
2. **Market Competition:** Entrepreneurs face stiff competition from established businesses and other startups, which can make it challenging to gain market share (Dimitratos et al., 2017).
3. **Regulatory and Legal Compliance:** Navigating complex regulations and legal requirements can be daunting for entrepreneurs, leading to increased operational costs and delays (Flamholtz & Lacey, 2019).
4. **Uncertain Economic Environment:** Entrepreneurs often operate in volatile economic conditions, making it difficult to predict market trends and consumer behavior (Wiklund & Shepherd, 2016).
5. **Talent Acquisition and Retention:** Attracting skilled and qualified employees and retaining them in the face of competition from larger firms can be a challenge for entrepreneurs (Jaskiewicz et al., 2019).
6. **Innovation and Technological Challenges:** Staying ahead of technological advancements and incorporating innovative practices is essential for entrepreneurs, but it can also be challenging (Rasheed et al., 2017).
7. **Limited Networks and Resources:** Entrepreneurs may have limited access to professional networks and resources, which can impact their ability to scale and grow (Saxena & Peni, 2019).
8. **Time Management and Work-Life Balance:** Balancing the demands of running a business with personal life can be challenging for entrepreneurs, leading to burnout and stress (Stephan & Roesler, 2010).

9. **Marketing and Branding:** Creating effective marketing strategies and building a strong brand presence are essential challenges for entrepreneurs (Albuquerque et al., 2019).
10. **Scaling and Expansion:** Expanding operations and scaling the business is a critical challenge for entrepreneurs, requiring careful planning and strategic decision-making (Zacharakis et al., 2014).

Addressing these challenges requires resilience, adaptability, and strategic planning on the part of entrepreneurs. Overcoming these barriers can lead to sustainable business growth and success.

## 7. Policy Implications for Fostering Entrepreneurship

Fostering entrepreneurship is crucial for economic growth and development. Policymakers play a significant role in creating an environment that encourages and supports entrepreneurial activities. Here are some policy implications for fostering entrepreneurship:

1. **Access to Finance:** Policymakers should focus on improving access to finance for aspiring entrepreneurs, especially those from disadvantaged backgrounds. This can be achieved through the establishment of microfinance institutions and targeted funding programs (Minniti & Bygrave, 2001).
2. **Regulatory Reforms:** Streamlining business registration processes and reducing bureaucratic red tape can encourage more individuals to start their own ventures. Policymakers should aim to create a business-friendly regulatory environment (Acs & Szerb, 2009).
3. **Education and Training:** Investing in entrepreneurship education and training programs can equip aspiring entrepreneurs with the necessary skills and knowledge to succeed in their ventures. Policymakers should collaborate with educational institutions to develop relevant curricula (Dahl & Sorenson, 2009).
4. **Supportive Infrastructure:** Developing a robust infrastructure, including reliable transportation, communication, and technology networks, can facilitate entrepreneurial activities and access to markets (Reynolds et al., 2005).
5. **Research and Development:** Encouraging research and development activities through tax incentives and grants can spur innovation and technological advancements, which are essential for entrepreneurial growth (Dutta & Thornhill, 2008).

6. **Intellectual Property Protection:** Strengthening intellectual property protection laws can incentivize entrepreneurs to invest in innovative products and technologies, knowing that their ideas will be safeguarded (Estrin & Mickiewicz, 2011).
7. **Networking and Mentorship:** Policymakers should promote networking events and mentorship programs that connect entrepreneurs with experienced business leaders, providing valuable guidance and support (Chen et al., 2017).
8. **Export Promotion:** Supporting entrepreneurship with export potential can enhance economic growth. Policymakers should provide export assistance and access to international markets (Ayyagari et al., 2014).
9. **Incentives for Startups:** Implementing tax incentives and grants for startups can reduce the financial burden and encourage more individuals to take entrepreneurial risks (Bosma & Harding, 2007).
10. **Support for Women Entrepreneurs:** Specific policies targeting the unique challenges faced by women entrepreneurs, such as childcare support and gender equality initiatives, can promote gender-inclusive entrepreneurship (Brush et al., 2019).

By implementing these policy implications, governments and policymakers can create an enabling environment for entrepreneurship to thrive, leading to economic prosperity and job creation.

## **8. Generalization of findings**

The findings of this research on "The Economics of Entrepreneurship: Drivers, Impacts, and Policy Implications" reveal important insights into the role of entrepreneurship in driving economic growth and development. The study explored various aspects, including the drivers of entrepreneurship, its impacts on economic aspects, challenges faced by entrepreneurs, and policy implications for fostering entrepreneurship.

The generalization of findings indicates that entrepreneurship plays a vital role in promoting economic development and job creation. Successful entrepreneurship is driven by factors such as access to finance, human capital, innovation, and supportive regulatory frameworks.

Additionally, entrepreneurship has significant positive impacts on economic growth, productivity, and competitiveness.

However, the research also highlights several challenges and barriers faced by entrepreneurs, including limited access to finance, regulatory burdens, market competition, and skill shortages. Overcoming these challenges requires effective policy interventions, such as promoting access to finance for startups, simplifying business regulations, and investing in skills development.

The study provides valuable insights for policymakers, governments, and stakeholders to design effective strategies for fostering entrepreneurship and creating an enabling environment for startups and small businesses. By implementing supportive policies and programs, countries can harness the potential of entrepreneurship to drive economic prosperity and sustainable development.

## **9. Conclusion**

The study on "The Economics of Entrepreneurship: Drivers, Impacts, and Policy Implications" sheds light on the multifaceted aspects of entrepreneurship and its significance in driving economic growth and development. Through a comprehensive literature review and empirical analysis, this research explored the various drivers that motivate individuals to become entrepreneurs, the positive impacts of entrepreneurship on economic aspects, the challenges and barriers faced by entrepreneurs, and the policy implications to foster a conducive entrepreneurial ecosystem.

The findings from this study indicate that entrepreneurship plays a vital role in stimulating economic growth, job creation, and innovation. It is evident that entrepreneurial ventures contribute significantly to GDP growth and job opportunities, thereby enhancing overall economic development (Hornaday & Aboud, 1971; Shane, 2003).

However, despite the numerous positive impacts, entrepreneurs encounter various challenges and barriers in their journey. These challenges may include access to finance, regulatory constraints, market competition, and a lack of entrepreneurial skills and knowledge (Acs & Audretsch, 2010; Autio et al., 2014).

The research also highlights the significance of effective policy measures to promote and support entrepreneurship. Government initiatives, such as tax incentives, access to financing, and business development programs, are instrumental in creating a conducive environment for entrepreneurial activities (Davidsson & Honig, 2003; Van Stel et al., 2005).

In conclusion, this study underscores the pivotal role of entrepreneurship in driving economic growth and development. It emphasizes the need for policymakers to formulate strategies that facilitate entrepreneurial activities and mitigate the challenges faced by entrepreneurs. By adopting effective policy implications, countries can harness the potential of entrepreneurship to achieve sustainable economic prosperity (Gnyawali & Fogel, 1994; Venkataraman, 1997).

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