

Review Form 1.7

Journal Name:	Journal of Economics, Management and Trade
Manuscript Number:	Ms_JEMT_99239
Title of the Manuscript:	Modelling uncertainty effects in decision taking in buyer-supplier relations
Type of the Article	Original Research Article

General guideline for Peer Review process:

This journal's peer review policy states that **NO** manuscript should be rejected only on the basis of '**lack of Novelty**', provided the manuscript is scientifically robust and technically sound. To know the complete guideline for Peer Review process, reviewers are requested to visit this link:

(<https://www.journaljemt.com/index.php/JEMT/editorial-policy>)

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PART 1: Review Comments

	Reviewer's comment	Author's comment (if agreed with reviewer, correct the manuscript and highlight that part in the manuscript. It is mandatory that authors should write his/her feedback here)
<p><u>Compulsory</u> REVISION comments</p> <p>1. Is the manuscript important for scientific community? (Please write few sentences on this manuscript)</p> <p>2. Is the title of the article suitable? (If not please suggest an alternative title)</p> <p>3. Is the abstract of the article comprehensive?</p> <p>4. Are subsections and structure of the manuscript appropriate?</p> <p>5. Do you think the manuscript is scientifically correct?</p> <p>6. Are the references sufficient and recent? If you have suggestion of additional references, please mention in the review form. <u>(Apart from above mentioned 6 points, reviewers are free to provide additional suggestions/comments)</u></p>	<p>The manuscript is relevant for the scientific community. It develops a model that shows the different aspects that play a role in decision making in buyer-supplier relations when facing uncertainty. The proposed model is designed to be used for surveys and gamification experiments, with relevant operationalised variables made explicit. It is a very interesting topic for the scientific community.</p> <p>The title of the paper is too generic. Suggestion to change the title of the paper, being more specific, including the method used (based on a mini-Delphi session?). The abstract of the manuscript is comprehensive.</p> <p>The structure of the manuscript is appropriate.</p> <p>The manuscript is scientifically correct.</p> <p>There are no relevant issues related to the references used in the manuscript.</p>	
<p><u>Minor</u> REVISION comments</p> <p>1. Is language/English quality of the article suitable for scholarly communications?</p>	<p>The quality of the language used in the manuscript is suitable for scholarly communications.</p>	
<p><u>Optional/General</u> comments</p>	<p>There are several major comments for the author:</p> <ol style="list-style-type: none"> 1. The Section Introduction should include how the paper is organized (sections and sub-sections). It would help to understand the structure of the paper from the beginning. 2. Include potential future works to improve the conclusions of the paper. There are not potential works identified to continue with this researching. Is this researching finished? Are there not future steps to complete the study? 3. Some of the paragraphs are very long. Could you, please, try to split them in several? 4. The methodology section should be reviewed. The paper is proposing a new method or process, but there is not a formal framework or methodology. There are no components, platforms, tools to be reused, roles, procedures, and other concepts to build a complete methodology or framework. Please, reconsider the term methodology or framework within the paper. The concept "method" probably is more appropriate. 5. The method proposed is basic, but interesting, however one major issue with the method is how the errors are managed along the process. It seems that all the steps within the model assume that all the decisions are correct. Could you, please, clarify it? 6. Another issue with the method proposed is that it seems that there is not a complete cycle, with the feedback. The final decision should obtain an output that potentially should be considered for future decisions. Can the model only be used for one single decision? Could you clarify it? 7. Related to the Risk Analysis, in figure 2 Assumed behavioural aspects (in green) affecting the flow of the decision maker's process under uncertainty, it seems that there is only a risk analysis but not a complete risks assessment process. Risk analysis is only one piece of the assessment process where you determine the likelihood and criticality of each risk, and then assign each risk a score based on your findings. Can you clarify when the risk assessment is performed along the method? 8. The conclusions of the paper should be clarified: Can this model be extrapolated or compared with other frameworks or scenarios? 9. Within the discussion section (5) it is mentioned that "while the model is meant to be relevant for buyer-supplier decisions, it could well be applicable to other types of relations". 	

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	<p>Could you clarify which type of relations? This sentence is very generic.</p> <p>10. The tentative model represented in the figure 5 is not explained in detail. It seems that this model has been identified during a workshop but there is not a clear explanation about it, and how it was obtained. This figure requires a more detailed explanation. Why the does the figure consider aspects as age, organizational, nationality and not others as knowledge?</p> <p>11. Within the discussion section (5) it is mentioned that selected international experts participated in the workshop. What kind of international experts? Could you clarify it in more detail? Is it possible to mention the organizations involved?</p>	
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PART 2:

	Reviewer's comment	Author's comment <i>(if agreed with reviewer, correct the manuscript and highlight that part in the manuscript. It is mandatory that authors should write his/her feedback here)</i>
Are there ethical issues in this manuscript?	<i>(If yes, Kindly please write down the ethical issues here in details)</i>	

Reviewer Details:

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