

Mediating Role of Green Reward on Green Training and Environmental Performance in Nigerian Food and Beverages

Abstract

This study examines the mediating effect of green reward system on the relationship between green training, and environmental performance in Nigerian Food and Beverages Industry. A purposive random sampling technique was used to select 10 food and beverages industries located in Southwest, Nigeria. A total population of Two thousand six hundred and forty seven (2647) with a sample size of three hundred and forty seven using simple random sampling technique were selected for the study. A structured questionnaire was adopted to collect the required data. Data were analyzed with the aid of structural equation modelling (SEM) using STATA version 15. The results show that green training has a direct relationship with environmental performance. Evidence shows that green reward system has a significant influence on environmental performance. Also, result confirms that a positive and significant relationship exists between green training and green reward system. It was also discovered that green reward partially mediates between green training and environmental performance. Consequently, the study recommends that management of food and beverages industry should continuously engage their staff members in green training. More also, compensation package should be adapted to reward individual employees with a spectrum of green skills and environmental sustainability achievements. This will serve as a motivational tool that assists employees to perform environmental desired behaviors and commitment to the organization.

Keywords: Green training, Green reward, environmental performance, Food and Beverage

Introduction

The food and beverages industry plays a significant role in the global economy and its contributions to the Gross Domestic Product (GDP) have been acknowledged globally by researchers, economists, scholars and practitioners. Evidently, the United Nations (2020) posits that the rapid growth of foods and beverage industry has increased its contribution to the world GDP tremendously. In Nigeria, the sector has been recognized as a major employer of labour and

its contribution to the Gross Domestic Product (GDP) is enormous (Folorunso & Sajuyigbe, 2018). Paradoxically, this sector is associated with many serious environmental problems, such as land reclamation and degradation. Use of unsafe chemicals; acidic drainage from mining sites; loss of biodiversity; intensive water consumption; and pollution with poorly disposed waste (Yafi, Tehseen, & Haider, 2021).

In recent times, environmental protection and sustainable development have been the major concern of scholars, researchers, and environmentalists across the globe. The current operational activities of the food and beverages industry in developing nations have bedeviled the environment in the form of air pollution, water pollution, greenhouse gas emissions, biodiversity loss, and employees' hazard, (Yusoff, Nejadi, Kee, & Amran, 2018). This has resulted [into](#) poor performance. Folorunso and Sajuyigbe (2018) also attest that the sector has failed to meet stakeholders' expectations in terms of financial performance, and environmental performance. This scenario has forced managers to devise environmental-friendly strategies to bring the sector to the limelight of environmental performance. Green training has been acknowledged by scholars as one of the most effective human resources management practices that promote superior environmental performance (Renwick et al., 2013). Stefanelli et al., (2021) argue that green training empowers participants with a spectrum of environmental skills such as energy conservation and minimization of carbon footprint. Shaban (2019) also aligns with previous studies that green training creates environmental recognition in personnel with the intention of converting their behavior to fit environmental attitudes at work and in their personal lifestyles. Yafi, Tehseen, and Haider (2021) argue that the environmental performance of a firm is greatly influenced by the level of green training in the workforce. Green training, therefore,

instills environmental knowledge and skills in employees, which are important for achieving environmental sustainability.

The green reward system is another human resources management practice that has been acknowledged as a compensation package to reward individual employees with a spectrum of green skills and environmental sustainability achievements. A green reward system could be in form of fringe benefits, bonuses, pay increases, recognition, promotion, and appreciation based on green efforts (Stefanelli et al., 2021). Evidence proves that green reward for environmental performance has a link with green training (Pinzone et al., 2019). Numerous studies have been carried out on the relationship between green training, green reward, and environmental performance (Oyedele, Olowookere, Gbadebo & Sajuyigbe, 2022; Zoogah, 2011; Hosain et al., 2016; Mwita, 2019). However, from few available studies, no study examines the mediating effect of green reward systems on the relationship between green training, and environmental performance. It is on this premises that this current study intends to fill the identified gap in human resource management literature by examining the mediating effect of the green reward system on the relationship between green training, and environmental performance, in the Nigerian Food and Beverages industry.

Theoretical Framework

This study is anchored on the Ability, Motivation, and Opportunity (AMO) theory, because is a renowned theory that has been linked to environmental performance (Mwita, 2019; Ren, Tang, & Jackson, 2018; Boxall & Purcell, 2003). The theory was developed by Appelbaum, Bailey, Berg, and Kalleberg (2000) with the aim to choose the best HRM practices that foster environmental performance. The theory argues that employee performance is a function of an individual's ability to expose to environmental skills, motivation, and opportunities to perform. Renwick, et

al, (2013) evident that the first core dimension of AMO theory develops green knowledge in employees through green training. The second core dimension is to motivate employees through green rewards, while the third core dimension is to stimulate employee retention through green employee empowerment strategies. Therefore, AMO theory advocates that environmental performance may be achieved if employees acquire the right green knowledge and skills, (ability), and induced by rewards to adopt green human resource management (motivation), and, are permitted to involve and use their green knowledge and skills in the decision-making process (Appelbaum et al., 2000).

Green Training Practice in Human Resource Management

Green training is very important for the organization to instill in employees about friendly environmental management. Research proves that green training exposes employees to environmental aspects of management of waste, the efficiency of energy, individual safety, and recycling (Pinzone et al, 2019). Zoogah (2011) also views green training as the process of educating employees about environmental sustainability and empowering employees to solve environmental problems. Hosain et al, (2016) affirms that green training and development have a potential link with environmental performance. In the same direction, Jabbar and Abid (2014) attest that green training educates the employees about the company's environmental policies, and also builds a cordial relationship among the employees towards environmental sustainability. The study by Mwita (2019) reiterated that green training exposes employees to different aspects of environmental values which empower them to solve different environmental issues. Khurshid and Darzi (2016) also confirm that green training is employed to generate awareness related to environmental issues such as reduction of carbon footprints, management of waste, and conservation of energy with the aim to achieve environmental sustainability. The study

conducted by Ullah (2017) concurs with previous studies that green training is the method of educating employees on waste reduction, effective utilization of resources, effective energy conservation, and reduction of environmental degradation to accomplish environmental sustainability. Pham, Tučkov, and Phan (2019) also agree that green training is an environmental strategy to improve environmental performance.

Green Reward System

The green reward system is the compensation package adapted to reward individual employees with a spectrum of green skills and environmental sustainability achievements. According to Mandago (2018), rewards are reinforcement to motivate and commit employees to be environmentally responsible. A Reward system is a motivational tool that assists employees to perform environmental desire behaviors and commitment to the organization (Mandip, 2012). A green reward system could be in form of fringe benefits, bonuses, pay increases, recognition, promotion, and appreciation based on green efforts. According to Deshwal (2015), the green reward system is provided in the arrangement of the environmental-friendly workplace by the management to provide a green environment, pollution-free vehicles, and carbon credit equalizers for employees to enable them to engage in green agenda. Compensation packages have been customized to reward green skills acquisition and achievements by employees. Both monetary-based and non-monetary-based rewards have been employed for the green achievements of employees (Kalyar, Ali, & Shafique, 2021). Empirical studies have linked the green reward system to green training, and environmental performance. For instance, Khurshid and Darzi (2016) argued that a green reward system is designed to influence and modify employees' green behavior towards environmental sustainability. Ahmad (2015) also reiterates that a reward system has tremendous benefits in influencing staff interests towards

Mugenda, 2003. The questionnaires were administered to randomly selected staff personally with the aid of two assistant researchers to ensure immediate attention and response from the respondents. All respondents were informed about the confidentiality of the data, and this information is strictly used for data analysis only.

Research Hypothesis

The study tested the following hypotheses to guide the study (see Figure 1):

H1: Green training has a positive and significant association with environmental performance

H2: Green training has a positive and significant association with green reward

H3: Green reward system has a positive and significant association with environmental performance

H4: Green reward system mediates between green training and environmental performance

Measures

Green Training Scale: This scale was developed and validated by Pinzone, Guerci, Lettieri, and Huisingh (2019) and has a total of 4 items. The Likert 5-point scale was used ranging from 1 (strongly disagree) to 5 (strongly agree). The scale's internal consistency factor α was 0.91.

Green Reward System Scale: This scale was developed and validated by Kalyar, Ali, and Shafique, (2021) and has a total of 4 items. The Likert 5-point scale was used ranging from 1 (strongly disagree) to 5 (strongly agree). The scale's internal consistency factor α was 0.88

Environmental Performance Scale: This scale was developed and validated by Mandago (2018) and has a total of 4 items. The Likert 5-point scale was used ranging from 1 (strongly disagree) to 5 (strongly agree). The scale's internal consistency factor α was 0.89.

The scales were subjected to further item analysis to determine their psychometric soundness as indicated in Table1 below:

Table 1: Summary of Results of the Measurement Instruments Validation

Scale	No of Items	Meaning Bartlett	KMO	Eigenvalue of the principal Component	% of the Variance	α of Cronbach
Green Training	4	p = .000 (significant)	0.888	3.718	73.45%	0.81
Green Reward System	4	p = .000 (significant)	0.790	2.763	87.07%	0.79
Environmental Performance	4	p = .000 (significant)	0.867	3.208	89.51%	0.89

From Table 1 above, the factor loads for all indicators are higher than 0.5, indicating that the question highly explains the variance of those variables. This means that the factors in the measurement model are highly valid.

Data Presentation, Results and Discussion of Findings

Background Information of the Respondents

The result of the background information of the respondents shows that majority 38 (95%) were male while 2 (5%) were female. Based on their educational qualification, 3 (7.5%) had a Ph.D, 8 (20%) had a Master qualification, 22 (55%) were B.Sc/B.tech/B.eng holders and 7 (17.5%) had a Higher National Certificate (HND). The distribution of the respondents based on their status shows that 15 (32.5%) were structural engineers, 12(30%) were architects and 13(37.5%) were builders. The distribution of the respondents based on working experience shows that 2 (5%) have 1-5 years work experience, 15 (37.5%) have worked between 6- 10 years, 14 (35%) have 11-15 years working experience while 9 (22.5 %) have above 15 years working experience in the industry.

Table 2: Structural Equation Modelling without Mediator (Direct Effect)

Relationship between variables	Coef.	Std. Err	t-value	p-value
GRT → <i>EVP</i>	.429	.5650	6.12	***
GRT → <i>GRW</i>	.678	.0473	14.31	***
GRW → <i>EVP</i>	.489	.0701	6.98	***

Note: GRT = Green training, EVP = Environmental performance, GRW = Green reward system, *** = significant at 5%.

Table 2 depicts the direct relationship between variables using standardized coefficient. The beta-value of 0.429 and t-value of 6.12 indicates that green training has a direct relationship with environmental performance. This connotes that green training has a significant relationship with environmental performance. This implies that green training and development have a potential link with environmental performance. The study is consistent with Zoogah (2011) that green training empowers employees to solve environmental problems and achieve environmental performance. In another study, Hosain (2016) affirms that green training has a potential influence on environmental performance. In the same direction, Jabbar and Abid (2014) attest that green training educates the employees about the company's environmental policies, and also builds a cordial relationship among the employees towards environmental sustainability. Thus, **H₁** is confirmed.

The beta-value of 0.678 and t-value of 14.31 reveal that green training has a positive and significant association with green reward system. This implies that green training is significantly associated with green reward system. This study is in line with Ooi, Amran, Goh, and Nejati (2017)'s assertion that the green reward system has a significant relationship with green

training,. In the same perspective, Bratton and Bratton (2015) attest that a green reward system has a potential association with green training. Hence, **H₂** is confirmed.

Evidence shows that green reward system has a significant influence on environmental performance with a beta-value of .489 and t-value of 6.98. This indicates that rewards are reinforcement to motivate and commit employees to be environmentally responsible. This study is in agreement with Mandago (2018) that reward system is a motivational tool that assists employees to perform environmental desire behaviors and commitment to the organization. Thus, **H₃** is supported.

Table 3: Structural Equation Modelling with Mediator (Indirect Effect)

Relationship between variables	Coef.	Std. Err	t-value	p-value
GRT → GRW → EVP	.334	.0618	5.40	***

Table 3 reveals the indirect relationship between variables. The indirect beta-value of 0.334 and t-value of 5.4 shows that green reward partially mediates between green training and environmental performance with p-value less than 5%. Furthermore, the indirect beta-value of 0.334 and t-value of 5.4 connotes that green reward partially mediates between green training and employee retention with p-value of 0.000. Hence, **H₄** is supported.

Conclusion and Recommendations

The current operational activities of the food and beverages industry in developing nations have bedeviled the environment in the form of air pollution, water pollution, greenhouse gasoline emissions, biodiversity loss, and employees' hazard, which has resulted to poor performance and high turnover. This study, therefore, examines the mediating effect of green reward system on the relationship between green training, and environmental performance with particular reference

to the Nigerian Food and Beverages Industry. The study establishes that green training has a direct relationship with environmental performance. This connotes that green training has a significant relationship with environmental performance. Evidence shows that green reward system has a significant influence on environmental performance. This indicates that rewards are reinforcement to motivate and commit employees to be environmentally responsible. Also, study confirms that a positive and significant relationship exists between green training and green reward system. It was also discovered that green reward partially mediates between green training and environmental performance.

Consequently, the study recommends that management of food and beverages industry should continuously engaging their staff members in green training. This will expose employees to environmental aspects of management of waste, the efficiency of energy, individual safety, and recycling. Also educates the employees about the company's environmental policies, and builds a cordial relationship among the employees towards environmental sustainability. More also, compensation package should be adapted to reward individual employees with a spectrum of green skills and environmental sustainability achievements. This will serve as a motivational tool that assists employees to perform environmental desire behaviors and commitment to the organization.

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